



corepartners

delivering results

supply chain opportunity assessment & purchasing process improvement

Key Attributes

- *Aerospace manufacturer with sales of c£35m*
- *Recent merger of two businesses*
- *Need to boost operational effectiveness and reduce costs*
- *Savings of £750K identified*

8
delivered
project



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The task

Core Partners was brought in to carry out an end-to-end supply chain assessment to establish the effectiveness of the existing processes and recommend opportunities for improvement. This included detailed examinations of everything from customer orders through to raw materials, the related processes and the supply chain.

We identified that the recent merger of two businesses had disproportionately increased complexity and many areas needed careful review and standardisation.

Data integrity was poor and the client was buying rather than purchasing or sourcing. Material Requirements Planning was not being used effectively and no capacity planning or structured forecasting processes were in place.

Our initial assessment workshops led to several specific projects including a detailed purchasing savings analysis and delivery, procurement process improvements, and rapid implementation of a Sales and Operations Planning process.

Results

This end-to-end assessment developed a supply chain roadmap which defined the vision for the next few years. It was a holistic and detailed programme which would deliver significant improvements.

We benchmarked current performance, identified opportunities for improvement and reducing non value added purchasing activity.

We delivered several quick wins which significantly improved throughput, productivity and customer services. The project also identified and planned further medium term savings of £750K.

Material availability, which had been a problem, was also significantly improved and commodity sourcing, which focussed on cost not price introduced

Core Partners' Chris Bocking said:

“The engagement of Core Partners to develop the supply chain road map enabled a very broad assessment resulting in substantial improvements in a large number of business processes for the client.”

The Client said:

“Core Partners carried out an end to end supply chain assessment that identified a number of improvement opportunities. These were then developed into a roadmap to drive the development of the organisation. Following this they worked with us to deliver a number of projects including developing commodity strategies and implementing a Sales Operations Planning process.”

*Managing Director, Polymer
Solutions Provider*